McElroy Deutsch

# Middle Market Private Equity



## *Serving the legal needs of Private Equity firms and their portfolio companies.*

McElroy Deutsch's private equity lawyers advise private equity clients and their portfolio companies on the full range of investment and financing activities, including growth investments and buy-and-build strategies, control, non-control and minority investments, buy-outs and recapitalizations, auction processes, strategic dispositions, exit strategies, bankruptcy, out-of-court restructurings and workouts.

A great number of emerging companies – across all industry segments – are seeking strategic growth alternatives through private equity transactions, rather than going public. Unlike most large, well-established businesses, these middle market companies are often entrepreneurial in nature, and led by founders who have unique aspirations and demanding timetables. These growth companies, and the private equity firms that invest in them, require legal counsel with industry-specific expertise who are flexible, creative, and capable of structuring and negotiating transactions that are of long-term benefit to all parties.

Our private equity lawyers also serve as general counsel for portfolio companies, advising on major transactions and day-to-day legal matters and providing efficiency and continuity for platform acquisitions, bolt-on transactions, operational and compliance issues, and sales.

### Representative Cases

*Results may vary depending on your particular facts and legal circumstances.*

- Acquisition of two investment management firms.
- Sale of a consumer finance business to a private equity sponsored portfolio company.
- Representation of an NYSE-listed food and beverage company in the sale of regional snack food company to a private equity fund.
- Representation of an NYSE consumer products company in the sale of dairy products subsidiary to a private equity firm.
- Representation of an NYSE-listed industrial products company in the sale of a vinyl coated fabrics division to a private equity firm and global asset manager.

## Health Care Private Equity

Among the most active markets in private equity, health care provides attractive investment opportunities for funds capable of navigating the industry's complex regulatory landscape. To successfully structure and complete transactions and to maximize value, investors, lenders and health care companies require legal counsel who can help them address key health regulatory issues; who can communicate effectively with regulators and counsel on the other side of the table; and who can bring a deal to closure in a cost-effective, timely manner. McElroy Deutsch's private equity attorneys deliver on all those objectives.

Our law firm advises private equity clients and their portfolio companies on the full range of investment and financing activities, including growth investments and buy-and-build strategies, control, non-control and minority investments, buy-outs and recapitalizations, auction processes, strategic dispositions, exit strategies, bankruptcy, out-of-court restructurings and workouts.

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### Representative Cases

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- Private equity firm in its investment in multiple emergency physician practices.
- Private equity firm in its affiliation with a neurology practice and its associated clinical research arm and ongoing day-to-day work.
- Neurosurgery practice in connection with a minority investment from a private equity firm and ongoing day-to-day work.
- Private equity firm in its investment in an ambulatory surgery center holding company.

- Dermatology practice in its sale to private equity sponsored management company and larger dermatology practice.
- Private equity firm in the sale of its stake in a dental practice management company.
- Private equity sponsored dental practice management company in its affiliations with multiple dental practices.

View a list of our middle market private equity lawyers.

**Related Industries**

Private Equity



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